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No.9259-B/12/A1/OP1/12

Date: 23rd June 2012

Request for Proposal for Selection of System Integrator for Comprehensive Financial Management System of Government of Andhra Pradesh (RFP ID: 01/2012)

Corrigendum I dated 23rd June, 2012

This is the Corrigendum I dated 23rd June, 2012 in response to the pre bid queries (relating to the Pre-qualification criteria and Technical Evaluation criteria) from the prospective bidders and pre bid meeting held on 20th June, 2012 in respect of the above RFP issued by the Finance Department, Government of Andhra Pradesh.

Please note that the responses to the pre-bid queries and other Corrigendum(s), required if any, shall be published shortly.

Principal Secretary to Government (R&E)
Finance Department, Government of Andhra Pradesh

RFP – CFMS - Corrigendum I dated 23rd June, 2012

S. NO	REFERENCE (VOL/PARA /PAGE)	ORIGINAL CLAUSE		REVISED CLAUSE	
1.	Volume II/Para 2.1.1/ Table 2- Minimum Eligibility Pre-qualification Criteria/ Page 16/ point 18	<p>Bidder (or Prime Bidder in case of consortium) should have successfully implemented/ completed* at least one large scale (of a minimum value of Rs. 50 Crores) similar turnkey project (involving COTS Product(s) proposed for the CFMS Project[^]) in Government/ Government Companies/ Statutory Corporation# involving System Development/ Customization, Deployment and Operations & Maintenance <u>in India</u> during the last 5 years.</p> <p>In case of Consortium, the Consortium Member (other than Prime Bidder) must have successfully implemented/ completed* at least two similar projects (for the role and responsibilities assigned to it, for the CFMS project, in the Consortium Agreement and as per Section 2.4 of Annexure I of this Volume) in Government/ Government Companies/ Statutory Corporation# in India during the last 5 years.</p>	<p>To be provided by Bidder (In case of Consortium, by Prime Bidder):</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Successful Implementation / Completion Certificate by the client. <p>In case of experience of Consortium Member, Consortium member to provide:</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Successful Implementation / Completion Certificate by the client. 	<p>Bidder (or Prime Bidder in case of consortium) should have previous experience of at least one large scale similar turnkey IT project (of a minimum value of Rs. 20 Crores) in Government/ Government Companies/ Statutory Corporation# involving System Development/ Customization, Deployment and Operations & Maintenance <u>in India</u> during the last 5 years.</p> <p>In case of Consortium, the Consortium Member (other than Prime Bidder) must have experience of at least two similar projects (for the role and responsibilities assigned to it, for the CFMS project, in the Consortium Agreement and as per Section 2.4 of Annexure I of this Volume) in Government/ Government Companies/ Statutory Corporation# in India during the last 5 years.</p>	<p>To be provided by Bidder (In case of Consortium, by Prime Bidder):</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Certificate from the client regarding satisfactory performance. <p>In case of experience of Consortium Member, Consortium member to provide:</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Certificate from the client regarding satisfactory

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					performance.
2.	Volume II/Para 2.1.1/ Table 2- Minimum Eligibility Pre-qualification Criteria/ Page 16-17/ point 19	<p>Bidder (or Prime Bidder in case of consortium) should have successfully implemented/ completed* at least one large scale project for development/ customization and implementation of COTS Product, proposed for the CFMS Project^ (encompassing both Financial and HRMS Modules), in financial sector institutions like banks or insurance companies or government agencies like tax collection authorities or government departments like treasuries, either in India or abroad during the last 5 years.</p> <p>If the Project is implemented in India, then the total value of software development/ customization and maintenance activities shall be at least of Rs. 10 Crores.</p> <p>If the Project is implemented outside India, then the total value of software development/ customization and maintenance activities shall be at least of USD 8 million.</p>	<p>To be provided by Bidder (In case of Consortium, by Prime Bidder):</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Successful Implementation/ Completion Certificate by the client 	<p>Bidder (or Prime Bidder in case of consortium) should have previous experience of at least one large scale IT project for development/ customization and implementation of COTS Product (encompassing Financial and HRMS Modules), either in India or abroad during the last 5 years.</p> <p>If the Project has been/ is being implemented in India, then the total value of software development/ customization and maintenance activities shall be at least of Rs. 5 Crores.</p> <p>If the Project has been/ is being implemented outside India, then the total value of software development/ customization and maintenance activities shall be at least of USD 4 million.</p>	<p>To be provided by Bidder (In case of Consortium, by Prime Bidder):</p> <ul style="list-style-type: none"> • Project Contract Document/ Agreement and • Certificate from the client regarding satisfactory performance
3.	Volume II/Para 2.1.1/ Table 2- Minimum Eligibility Pre-qualification Criteria/ Page	<p><i>Please Note:</i></p> <p>1. <i>*Successful Implementation/ Completion means the complete system shall be operational for at least 1 year after the Go-Live Date of the Project. The same shall be verified only with the Client letter/ Certificate</i></p>		<p><i>Please Note:</i></p> <p>1. Single project can also be cited against experience required at Sl. No. 18 and 19 under Section 2.1.1 of Minimum Eligibility Criteria if that project covers all the requirements.</p>	

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	17-18	<p><i>provided by the Bidder. For any project, if client letter is not submitted, then the same is treated as Ongoing project and not eligible for evaluation.</i></p> <ol style="list-style-type: none"> 2. ^The information shall be provided only for those projects which involve development/ customization/ implementation of COTS Product proposed for the CFMS Project. 3. Single project can be cited against experience required at Sl. No. 10 and 11 under Section 2.1.1 of Minimum Eligibility Criteria. Only projects completed during the last 5 years shall be considered for evaluation. 4. #Government means Central/ State/ Local Government including Government Boards, agencies and corporations Government Companies means companies as defined under sec 617 of the Companies Act 1956 i.e. any company in which not less than fifty one per cent of the paid-up share capital is held by the Central Government, or by any State Government or Governments, or partly by the Central Government and partly by one or more State Governments, [and includes a company which is a subsidiary of a Government company as thus defined] Statutory Corporation means the corporation/ organization created by Statue such as Food Corporation of India, Life Insurance Corporation, etc. 5. **Internationally Funding Agency includes World Bank, Asian Development Bank, UNDP, USAID, DFID, etc. 6. For evaluation of experience required at Sl. No. 10 and 11 under Section 2.1.1 of Minimum Eligibility Criteria, bidder needs to cite most appropriate projects. If the bidder provides more projects than 	<ol style="list-style-type: none"> 2. #Government means Central/ State/ Local Government including Government Boards, agencies and corporations Government Companies means companies as defined under sec 617 of the Companies Act 1956 i.e. any company in which not less than fifty one per cent of the paid-up share capital is held by the Central Government, or by any State Government or Governments, or partly by the Central Government and partly by one or more State Governments, [and includes a company which is a subsidiary of a Government company as thus defined]. Government Companies would also include the Public Sector Undertakings. Statutory Corporation means the corporation/ organization created by Statue such as Food Corporation of India, Life Insurance Corporation, etc. 3. **Internationally Funding Agency includes World Bank, Asian Development Bank, UNDP, USAID, DFID, etc. 4. For evaluation of experience required at Sl. No. 18 under Section 2.1.1 of Minimum Eligibility Criteria, bidder needs to cite most appropriate projects. If the Bidder provides more projects than asked for in the pre-qualification proposal then Bidder would clearly indicate that project as “PROJECT FOR EVALUATION” and place it first in the list. 5. For evaluation of experience required at Sl. No. 19 under Section 2.1.1 of Minimum Eligibility Criteria, to meet the experience requirements in the areas of Financial and HRMS Modules, Bidder may provide details for more than one project to showcase the relevant experience in the areas of Financial and HRMS Modules. If the Bidder provides more than one project then Bidder would clearly indicate that project

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		<p>asked for in the pre-qualification proposal then the evaluation of Projects would be done in chronological order based on the required number of projects. Additional projects (beyond the required number of projects) would be ignored [For example, if the Bidder provides more than 1 project in response to S. No. 10 of the above table (i.e. in turnkey project in Government/ Government Companies/ Statutory Corporation#) then the first project in chronological order would be considered, and remaining projects would be ignored].</p> <p>7. ^SEI-CMMi Level 5 certificate shall be in the name of the Bidder (or Prime Bidder in case of consortium). The Certificate in any other name (i.e. other than the name of the Bidder or Prime Bidder in case of consortium) shall not be considered.</p> <p>8. Finance Department, Government of Andhra Pradesh may ask the Bidder (or the Prime Bidder, in case of a Consortium) for any additional information whenever FD, GoAP feels that such information is necessary for evaluation. This may also include reference checks to verify credentials supplied by the Bidder.</p> <p>Formats for providing details fulfilling pre-qualification criteria are provided in Section 2, Annexure I of this Volume.</p>		<p>as “PROJECT FOR EVALUATION” and place it first in the list. Project indicated for the purpose of evaluation would be evaluated for all eligibility requirements. Other projects shall be considered only for the purpose of evaluating the relevant experience. Inter alia, project indicated for the purpose of evaluation would necessarily cover the experience in financial modules.</p> <p>6. ^SEI-CMMi Level 5 certificate shall be in the name of the Bidder (or Prime Bidder in case of consortium). The Certificate in any other name (i.e. other than the name of the Bidder or Prime Bidder in case of consortium) shall not be considered.</p> <p>7. Finance Department, Government of Andhra Pradesh may ask the Bidder (or the Prime Bidder, in case of a Consortium) for any additional information whenever FD, GoAP feels that such information is necessary for evaluation. This may also include reference checks to verify credentials supplied by the Bidder.</p> <p>Formats for providing details fulfilling pre-qualification criteria are provided in Section 2, Annexure I of this Volume.</p>	
4.	Volume II/Para 2.2.1/ Table 3- Technical Proposal Scoring Criteria / Page 21	<p>RELEVANT PAST EXPERIENCE</p>	<p>15 Marks</p>	<p>RELEVANT PAST EXPERIENCE</p>	<p>15 Marks</p>
		<p>Bidder (or Prime Bidder in case of Consortium) should have previous experience of <i>Successful Implementation/ Completion*</i> of similar turnkey, large scale IT projects (involving COTS Product(s) proposed for the CFMS Project^ and of a minimum value of Rs. 50 Crores) in Government/</p>	<p>10 Marks</p>	<p>Bidder (or Prime Bidder in case of Consortium) should have previous experience of large scale similar turnkey IT projects (of a minimum value of Rs. 20 Crores) in Government/ Government Companies/ Statutory Corporation# involving System Development/</p>	<p>10 Marks</p>

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		<p>Government Companies/ Statutory Corporation# involving System Development, Deployment and Operations & Maintenance in India, during the last 5 years. <i>Only first 2 Projects in chronological order will be considered. (Marking System: 5 Marks for each project, the evaluation of each project experience shall take into account various parameters such as type of client, number of sites, number of concurrent users, duration of the assignment, status of the assignment, value of the project, areas of similarity of the Project Experience with CFMS Project Requirements and Solution Proposed, etc. @</i></p> <p>Bidder (or Prime Bidder in case of consortium) should have successfully implemented/ completed* large scale project for development/ customization and implementation of COTS Product, proposed for the CFMS Project^ (encompassing both Financial and HRMS Modules), in financial sector institutions like banks or insurance companies or government agencies like tax collection authorities or government departments like treasuries, either in India or abroad during the last 5 years.</p> <p>If the Project is implemented in India, then the total value of software development/ customization and maintenance activities shall be at least of Rs. 10 Crores.</p> <p>If the Project is implemented outside India, then the total value of software development/ customization and maintenance activities shall be at least of USD 8 million. Only first Project in chronological order will be considered. (Further</p>	<p>Customization, Deployment and Operations & Maintenance <u>in India</u> during the last 5 years.</p> <p><i>Only 2 Projects @ will be considered. (Marking System: 5 Marks for each project, the evaluation of each project experience shall take into account various parameters such as type of client, number of sites, number of concurrent users, duration of the assignment, status of the assignment, value of the project, areas of similarity of the Project Experience with CFMS Project Requirements and Solution Proposed, etc. Successfully implemented/ completed similar turnkey project and/ or involving COTS Product(s) would have higher weightage.</i></p> <p>Bidder (or Prime Bidder in case of consortium) should have previous experience of large scale IT project for development/ customization and implementation of COTS Product (encompassing Financial and HRMS Modules), either in India or abroad during the last 5 years.</p> <p>If the Project has been/ is being implemented in India, then the total value of software development/ customization and maintenance activities shall be at least of Rs. 5 Crores.</p> <p>If the Project has been/ is being</p>
		5 Marks	5 Marks

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		<p><i>the evaluation of each project experience shall take into account various parameters such as type of client, number of sites, number of concurrent users, duration of the assignment, status of the assignment, value of the project, similarity of the project with the proposed project requirements, areas of similarity of the Project Experience with CFMS Project Requirements and Solution Proposed, etc. @</i></p>	<p>implemented outside India, then the total value of software development/ customization and maintenance activities shall be at least of USD 4 million.</p> <p>To meet the experience requirements in the areas of Financial and HRMS Modules, Bidder may provide details for more than one project to showcase the relevant experience in the areas of Financial and HRMS Modules. If the Bidder provides more than one project then Bidder would clearly indicate that project as “PROJECT FOR EVALUATION” and place it first in the list. Project indicated for the purpose of evaluation would be evaluated for all eligibility requirements. Other projects shall be considered only for the purpose of evaluating the relevant experience. Inter alia, project indicated for the purpose of evaluation would necessarily cover the experience in financial modules.</p> <p><i>The evaluation of project experience shall take into account various parameters such as type of client, number of sites, number of concurrent users, duration of the assignment, status of the assignment, value of the project, similarity of the project with the proposed project requirements, areas of similarity of the Project Experience with CFMS Project Requirements and Solution Proposed, etc.</i></p> <p>Successfully implemented/ completed</p>

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			similar project and/ or involving COTS Product(s) would have higher weightage.	
5.	Volume II/Para 2.2.1/ Table 3- Technical Proposal Scoring Criteria / Page 27	<p>Please Note</p> <p><i>* Successful Implementation/ Completion means the complete system shall be operational for at least 1 year after the Go-Live Date of the Project. The same shall be verified only with the Client letter/ Certificate provided by the Bidder. For any project, if client letter is not submitted, then the same is treated as Ongoing project and not eligible for evaluation.</i></p> <p>^The information shall be provided only for those projects which involve development/ customization/ implementation of COTS Product proposed for the CFMS Project.</p> <p>@ For evaluation of experience required at S No. A and B of the Relevant Past Experience category provided under Section No. 2.2.1, bidder needs to cite most appropriate projects. If the bidder provides more projects than asked for in the Technical Proposal then the evaluation of Projects would be done in chronological order based on the required number of projects. Additional projects (beyond the required number of projects) would be ignored [For example, if the Bidder provides more than 2 projects in response to S No. A of the above table (i.e. in turnkey project in Government/ Government Companies/ Statutory Corporation#) then the first 2 projects in chronological order would be considered and remaining projects would be ignored].</p> <p>One project can be cited against both the above categories of past relevant experience (i.e. at S No. A and B of the Relevant Past Experience). <i>Only projects completed during the last 5 years shall be considered for evaluation.</i></p>	<p>Please Note</p> <p>@ For evaluation of the Relevant Past Experience category provided under Section No. 2.2.1, bidder needs to cite most appropriate projects. If the bidder provides more projects than asked for in the Technical Proposal then bidder would clearly indicate that/ those project(s) as "PROJECTS FOR EVALUATION" and place them first in the list.</p> <p>Single project can also be cited against both the above categories of Relevant Past Experience if that project covers all the requirements.</p> <p>#Government means Central/ State/ Local Government including Government Boards, agencies and corporations Government Companies means companies as defined under sec 617 of the Companies Act 1956 i.e. any company in which not less than fifty one per cent of the paid-up share capital is held by the Central Government, or by any State Government or Governments, or partly by the Central Government and partly by one or more State Governments, [and includes a company which is a subsidiary of a Government company as thus defined]. Government Companies would also include the Public Sector Undertakings.</p> <p>Statutory Corporation means the corporation/ organization created by Statue such as Food Corporation of India, Life Insurance Corporation, etc.</p> <p>^ The scope of the POC proposed shall be provided only to the qualified bidders meeting the pre-qualification criteria along</p>	

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		<p>#Government means Central/ State/ Local Government including Government Boards, agencies and corporations</p> <p>Government Companies means companies as defined under sec 617 of the Companies Act 1956 i.e. any company in which not less than fifty one per cent of the paid-up share capital is held by the Central Government, or by any State Government or Governments, or partly by the Central Government and partly by one or more State Governments, [and includes a company which is a subsidiary of a Government company as thus defined]</p> <p>Statutory Corporation means the corporation/ organization created by Statue such as Food Corporation of India, Life Insurance Corporation, etc.</p> <p>^^ The scope of the POC proposed shall be provided only to the qualified bidders meeting the pre-qualification criteria along with the intimation of the date of presentation/ POC.</p>				with the intimation of the date of presentation/ POC.				
6.	Volume II/ ANNEXURE I- FORMATS/ 2. PRE-QUALIFICATION FORMATS/ Page 67	13	Format for Furnishing Experience of Successful implementation/ completion of large scale similar turn- key project (involving COTS Product(s) proposed for the CFMS Project) in Government/ Government Companies/ Statutory Corporation (As per S. No 10 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the	Section 2.12	Project Contract Document/ Agreement and Successful Implementation/ Completion Certificate by the client	13	Format for Furnishing previous experience of large scale similar turnkey IT projects (of a minimum value of Rs. 20 Crores) in Government/ Government Companies/ Statutory Corporation# involving System Development/ Customization,	Section 2.12	Project Contract Document/ Agreement and Certificate from the client regarding satisfactory performance.	

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		14	Format for Furnishing Experience of Successful implementation/ completion of development/ customization and implementation of COTS Product, proposed for CFMS Project, for financial sector institutions like banks or insurance companies or government agencies like tax collection authorities or government departments like treasuries, either in India or abroad, during the last 5 years (As per S. No 11 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)	Section 2.12	Project Contract Document/ Agreement and Successful Implementation/ Completion Certificate by the client	Deployment and Operations & Maintenance <u>in India</u> during the last 5 years. (As per S. No 18 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)
		14		Section 2.12	Format for Furnishing previous experience of large scale IT project for development/ customization and implementation of COTS Product (encompassing Financial and HRMS Modules), either in India or abroad during the last 5 years. (As per S. No 19 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of	Project Contract Document/ Agreement And Certificate from the client regarding satisfactory performance.

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				Volume II of the RFP)		
7.	Volume II/ ANNEXURE I- FORMATS/ PRE- QUALIFICATION FORMATS/ Page 86/2.12 - Format for Furnishing IT Experience Details	<p><u>2.12 Format for Furnishing IT Experience Details</u></p> <p>Format for Furnishing Experience of Successful implementation/ completion of large scale turnkey project (involving COTS Product proposed for CFMS Project) in Government/ Government Companies/ Statutory Corporation (As per S. No 10 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)</p> <p>OR</p> <p>Format for Furnishing Experience of Successful implementation/ completion of development/ customization and implementation of COTS product, proposed for CFMS project, in financial sector institutions like banks or insurance companies or government agencies like tax collection authorities or departments like treasuries, either in India or abroad during the last 5 years (As per S. No 11 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)</p>	<p><u>2.12 Format for Furnishing IT Experience Details</u></p> <p>Format for Furnishing previous experience of large scale similar turnkey IT projects (of a minimum value of Rs. 20 Crores) in Government/ Government Companies/ Statutory Corporation involving System Development/ Customization, Deployment and Operations & Maintenance <u>in India</u> during the last 5 years. (As per S. No 18 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)</p> <p>OR</p> <p>Format for Furnishing previous experience of large scale IT project for development/ customization and implementation of COTS Product (encompassing Financial and HRMS Modules), either in India or abroad during the last 5 years. (As per S. No 19 of Minimum Eligibility Criteria Table provided in Section 2.1.1. of Volume II of the RFP)</p>			
8.	Volume II/ ANNEXURE I- FORMATS/ PRE- QUALIFICATION FORMATS/ Page 88/2.12 - Format for Furnishing IT Experience Details	<p>Please Note:</p> <p>1. Project Contract Document/ Agreement and Successful Implementation/ Completion Certificate issued by the client shall be provided immediately after the respective assignment details.</p>	<p>Please Note:</p> <p>1. Project Contract Document/ Agreement and Certificate issued by client regarding satisfactory performance shall be provided immediately after the respective assignment details.</p>			

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9.	Volume II/ ANNEXURE I- FORMATS/ 3. TECHNICAL PROPOSAL FORMATS/ 3.6 - Format for Providing Project Citations/ page 106	<p>Category A - Previous experience of <i>Successful Implementation/ Completion</i> of turnkey, large scale IT projects (involving COTS Product(s) proposed for the CFMS Project and of a minimum value of Rs. 50 Crores) in Government/Government Companies/ Statutory Corporation# involving System Development, Deployment and Operations & Maintenance in India, during the last 5 years.</p> <p>Category B - Previous experience of <i>Successful Implementation/ Completion</i> of large scale project for development and implementation of COTS Product, proposed for the CFMS Project (encompassing both Financial and HRMS Modules), in <u>financial sector institutions like banks or insurance companies or government agencies like tax collection authorities or departments like treasuries, either in India or abroad,</u> during the last 5 years.</p>	<p>Category A – Previous experience of large scale similar turnkey IT projects (of a minimum value of Rs. 20 Crores) in Government/ Government Companies/ Statutory Corporation involving System Development/ Customization, Deployment and Operations & Maintenance <u>in India</u> during the last 5 years.</p> <p>Category B - Previous experience of large scale IT project for development/ customization and implementation of COTS Product (encompassing Financial and HRMS Modules), either in India or abroad during the last 5 years.</p>

Note: Response to the pre-bid queries and other Corrigendum(s), required if any, shall be published shortly.